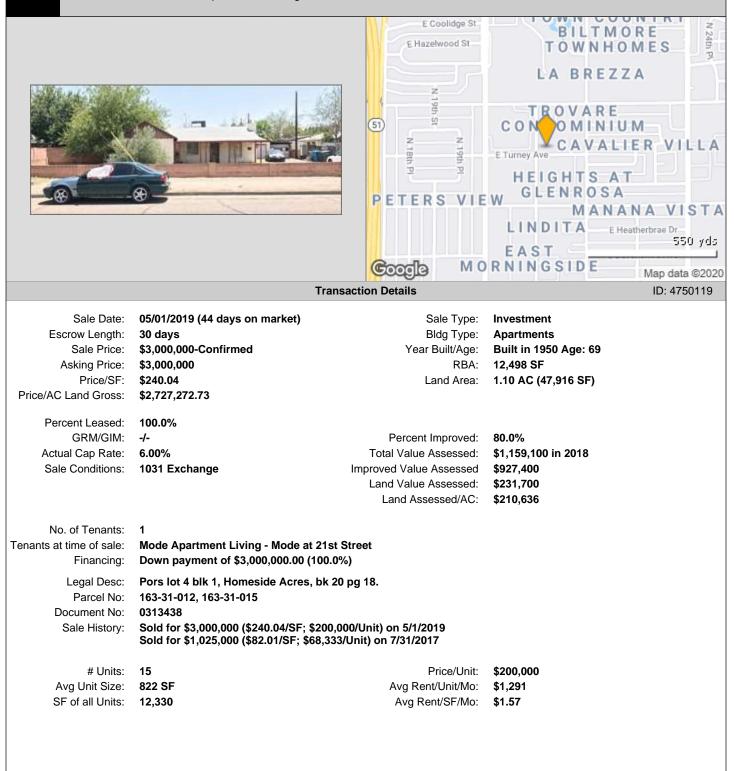
4401 N 21st St - Mode at 21st Street

Phoenix, AZ 85016

1

Sale on 5/1/2019 for \$3,000,000 (\$240.04/SF; \$200,000/Unit) - Research Complete 15 Unit, 12,498 SF Class B Apartments Building Built in 1950





1/25/2020

4401 N 21st St - Mode at 21st Street

SOLD

15 Unit, 12,498 SF Class B Apartments Building Built in 1950 (con't)

			UNIT MIX AT TIME OF SALE								
Units	Units Asking Rent				Effectiv	e Rent		Concessions			
%	Avg SF	Vacant	Min/Unit	Max/Unit	Min/SF	Max/SF	Min/Unit	Max/Unit	Min/SF	Max/SF	%
13.3	588	-	\$1,050	\$1,100	\$1.79	\$1.87	-	-	-	-	-
0.0	838	-	\$1,200	\$1,250	\$1.43	\$1.49	-	-	-	-	-
80.0	813	-	\$1,250	\$1,350	\$1.54	\$1.66	-	-	-	-	-
6.7	1,413	-	\$1,600	\$1,650	\$1.13	\$1.17	-	-	-	-	-
	% 13.3 0.0 80.0	% Avg SF 13.3 588 0.0 838 80.0 813	% Avg SF Vacant 13.3 588 - 0.0 838 - 80.0 813 -	% Avg SF Vacant Min/Unit 13.3 588 - \$1,050 0.0 838 - \$1,200 80.0 813 - \$1,250	% Avg SF Vacant Min/Unit Max/Unit 13.3 588 - \$1,050 \$1,100 0.0 838 - \$1,200 \$1,250 80.0 813 - \$1,250 \$1,350	% Avg SF Vacant Min/Unit Max/Unit Min/SF 13.3 588 - \$1,050 \$1,100 \$1.79 0.0 838 - \$1,200 \$1,250 \$1.43 80.0 813 - \$1,250 \$1,350 \$1.54	% Avg SF Vacant Min/Unit Max/Unit Min/SF Max/SF 13.3 588 - \$1,050 \$1,100 \$1.79 \$1.87 0.0 838 - \$1,200 \$1,250 \$1.43 \$1.49 80.0 813 - \$1,250 \$1.350 \$1.54 \$1.66	% Avg SF Vacant Min/Unit Max/Unit Min/SF Max/SF Min/Unit 13.3 588 - \$1,050 \$1,100 \$1.79 \$1.87 - 0.0 838 - \$1,200 \$1,250 \$1.43 \$1.49 - 80.0 813 - \$1,250 \$1.54 \$1.66 -	% Avg SF Vacant Min/Unit Max/Unit Min/SF Max/SF Min/Unit Max/Unit 13.3 588 - \$1,050 \$1,100 \$1.79 \$1.87 - - 0.0 838 - \$1,200 \$1,250 \$1.43 \$1.49 - - 80.0 813 - \$1,250 \$1.350 \$1.54 \$1.66 - -	% Avg SF Vacant Min/Unit Max/Unit Min/SF Max/SF Min/Unit Max/Unit Min/SF 13.3 588 - \$1,050 \$1,100 \$1.79 \$1.87 - - - 0.0 838 - \$1,200 \$1,250 \$1.43 \$1.49 - - - 80.0 813 - \$1,250 \$1.350 \$1.54 \$1.66 - -	% Avg SF Vacant Min/Unit Max/Unit Min/SF Max/SF Min/Unit Max/SF Min/Unit Max/SF Max/SF Max/SF Min/SF Max/SF Max/SF Max/SF Min/SF Max/SF Max/SF Max/SF Min/SF Max/SF Min/SF Max/SF Max/SF Min/SF Max/SF Max/SF Min/SF Max/SF Min/SF Max/SF

Transaction Notes

On May 1, this 16 unit complex sold for \$3 million, or, \$200,000 per unit.

The byer purchased this property based upon location and ease of transaction as this property does not require many renovations. The buyer's broker described it as "turnkey"

Escrow closed after 30 days at roughly a 6% cap rate.

Brian Smuckler, Jeff Seaman, Derek Smigiel, and Bryson Fricke of CBRE represented the seller while Victoria Miachika represented the buyer.

	Cur	rrent Building Information		ID: 1036818
Bldg Type:	Apartments	Bldg Status:	Built in 1950	
# Units:	15	Bldg Size:	12,498 SF	
Avg Unit Size:	822 SF	Stories:	1	
Bldg Vacant:	0 SF	Typical Floor Size:	12,498 SF	
Owner Type:	Trust	Rent/SF/Yr:	-	
Zoning:	R-3	Elevators:	0	
Land Area:	1.10 AC			
Expenses:	2018 Tax @ \$162.97/Unit			
		Location Information		
Metro Market:	Phoenix			
Submarket:	Camelback MF/Biltmore MF			
County:	Maricopa			
CBSA:	Phoenix-Mesa-Scottsdale, AZ			
DMA:	Phoenix, AZ			

										SOLD
	mage Coming	Soon			EL C ONDO MOCK	P A R K C O R T I D M I N I I N G B A N O R	IRD	CENT RAL MAR JOSI		55 <mark>8</mark> vda
			Tra	insaction	Details				I.	ID: 4997264
Sale Date: Escrow Length: Sale Price: Asking Price: Price/SF: Price/AC Land Gross: Percent Leased: GRM/GIM: Actual Cap Rate:	\$225.74 \$5,276,727.40 100.0% -/-	firmed		Improv La	Ble Year B	ssessed: ssessed ssessed:	Investmen Apartment Built in 199 6,800 SF 0.29 AC (1) 80.0% \$589,500 in \$471,600 \$117,900 \$405,293	s 55 Age: 64 2,672 SF)		
Financing:	Down payment	of \$1,535,0	00.00 (100.	.0%)						
Parcel No: Document No: Sale History:	118-38-113 1050211 Sold for \$1,535, Sold for \$800,00	000 (\$225.7	74/SF; \$191	,875/Unit)	n 5/21/2018	8	••••			
# Units: Avg Unit Size:	8 698 SF				Pr	rice/Unit:	\$191,875			
SF of all Units:	5,584									
						-				
Units			Asking		E OF SALE	-	Effectiv	e Rent		Concession
Bed/Bath # %	Avg SF Vacant	Min/Unit	Max/Unit	Min/SF	Max/SF	Min/Unit		Min/SF	Max/SF	%
1/1.0 8 100.0	-	-	-	-	-	-	-	-	-	-



1/25/2020

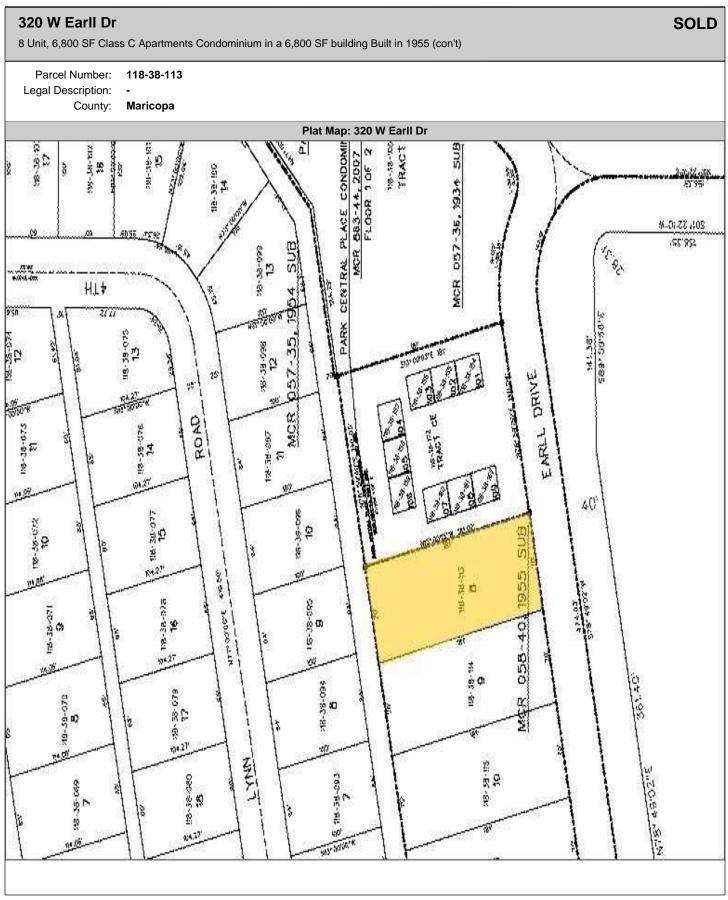
320 W Earll Dr

8 Unit, 6,800 SF Class C Apartments Condominium in a 6,800 SF building Built in 1955 (con't)

SOLD

Transaction Notes

		Income Expense Data		
	Net Income	Net Operating Income - Debt Service - Capital Expenditure Cash Flow	\$81,355	
		Current Building Information		ID: 1058
Bldg Type: # Units: Avg Unit Size:	Apartments 8 698 SF 0 SF	Bldg Status: Bldg Size: Stories: Typical Floor Size:	Built in 1955 6,800 SF 2 3,400 SF	
Bldg Vacant: Owner Type: Zoning: Land Area:	Corporate/User R-4 0.29 AC	Rent/SF/Yr: Elevators:	-	
Expenses:	2018 Tax @ \$506.65/Unit			
		Location Information		
Metro Market: Submarket: County: CBSA:	Phoenix Downtown Phoenix MF/Er Maricopa Phoenix-Mesa-Scottsdale			
DMA:	Phoenix, AZ			



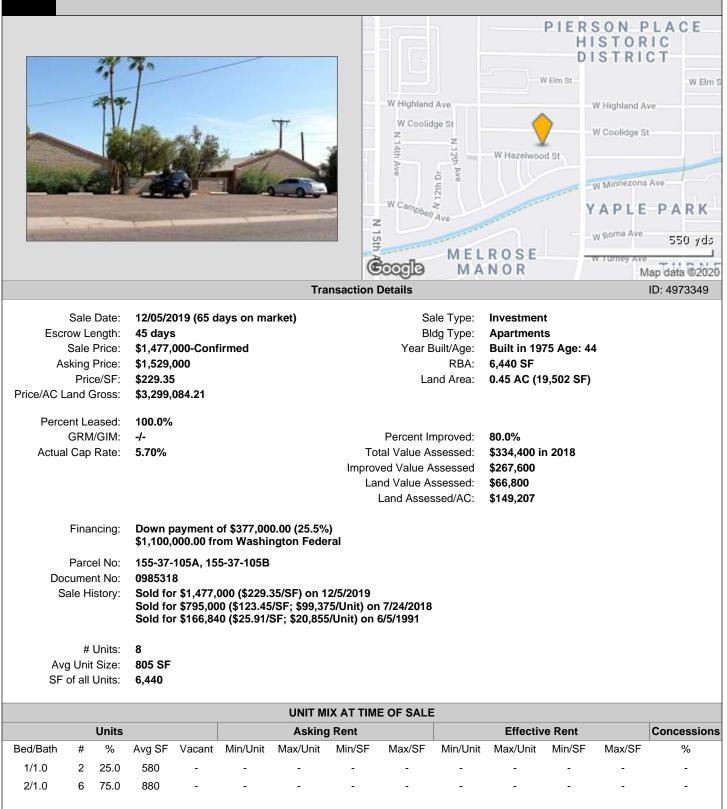
1/25/2020

718-722 W Hazelwood St

Phoenix, AZ 85013

3

Sale on 12/5/2019 for \$1,477,000 (\$229.35/SF) - Research Complete 8 Unit, 6,440 SF Class C Apartments Building Built in 1975





1/25/2020

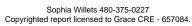
718-722 W Hazelwood St

8 Unit, 6,440 SF Class C Apartments Building Built in 1975 (con't)

SOLD

Transaction Notes

		Transaction Notes		
of eight units and yield The property was on t from the seller and wa	ds 6,440 SF. The building wat the market for less than a week the market for less the market for l	elwood St closed at \$1,477,000 with a 5 as fully occupied at the time of sale. ek and was in escrow for forty-five days vious transaction. This was financed by yer brokers.	. The buyer had previously pu	
		Income Expense Data		
	Net Income	Net Operating Income - Debt Service - Capital Expenditure Cash Flow	\$84,151	
		Current Building Information		ID: 4038437
Bldg Type: # Units: # of Bldgs: Avg Unit Size: Units per AC: Bldg Vacant: Owner Type: Zoning:	Apartments 8 1 805 SF 17 0 SF Individual R3, Phoenix	Bldg Sta Bldg S Stor Typical Floor S Meter Rent/SF Elevate	ize: 6,440 SF ies: 1 ize: 6,440 SF ing: Individually Metered	
Land Area: Parking:	0.45 AC	ailable; Ratio of 1.86/1,000 SF; 1.50/0	Unit	
Expenses: Site Amenities:	2018 Tax @ \$343.82/Unit Air Conditioning, Cable R	eady, Ceiling Fans, Courtyard, Eat-ir Steel Appliances, Storage Space, Ti	n Kitchen, Kitchen, Oven, Po	ool, Public
		Location Information		
Metro Market: Submarket: County: CBSA: DMA:	Phoenix Downtown Phoenix MF/M Maricopa Phoenix-Mesa-Scottsdale Phoenix, AZ			



114 E Mariposa St - Mariposa Palms

Phoenix, AZ 85012

4

Sale on 6/24/2019 for \$2,025,000 (\$256.33/SF; \$202,500/Unit) - Research Complete 10 Unit, 7,900 SF Class B Apartments Building Built in 1951

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					Tra	Insaction	Details					ID: 4797866
	Sale Date	: 06/24/2	019 (147	days on m	narket)		Sa	le Type:	Investmen	t		
	row Length							dg Type:	Apartment		_	
	Sale Price sking Price		,000-Conf	irmed			Year B	uilt/Age: RBA:	Built in 19 7,900 SF	51 Age: 68	8	
A	Price/SF						Lai	nd Area:	0.44 AC (1	9.166 SF)		
Price/AC L	and Gross								(-,,		
	ent Leased											
	GRM/GIN					То	Percent Im tal Value As	-	80.0% \$517,600 i	n 2019		
	I Cap Rate	. 0.30%					ed Value As		\$414,100	11 2010		
/ 10104												
, 10104	·					La	nd Value As	ssessed:	\$103,500			
, 10104	·						nd Value As Land Asses		\$103,500 \$235,227			
	_egal Desc	:: Lot 12	St Franci	s Place bk	c 24 pg 47 v			sed/AC:	\$235,227			
L	₋egal Deso Parcel No	: 155-27	-018	s Place bk	c 24 pg 47 v		Land Asses	sed/AC:	\$235,227			
L	Legal Desc Parcel No cument No	: 155-27 : 047080	-018 16			v por alley	Land Asses #1998-425	sed/AC: 756 & #19	\$235,227			
L	₋egal Deso Parcel No	2 155-27 2 047080 2 Sold fo Sold fo	-018 6 r \$2,025, r \$1,835,)00 (\$256.))00 (\$232.)	33/SF; \$202 28/SF; \$183	v por alley 2,500/Unit) 3,500/Unit)	Land Asses #1998-425 on 6/24/20 on 11/30/2	sed/AC: 756 & #19 19 017	\$235,227			
L	Legal Desc Parcel No cument No	: 155-27 : 047080 : Sold fo Sold fo Sold fo	-018 6 r \$2,025, r \$1,835, pr \$1,000,	000 (\$256.) 000 (\$232.) 000 (\$126.)	33/SF; \$202 28/SF; \$183 58/SF; \$100	v por alley 2,500/Unit) 3,500/Unit) 0,000/Unit)	Land Asses #1998-425 on 6/24/20 on 11/30/2 on 4/25/20	sed/AC: 756 & #19 19 017	\$235,227			
L	Legal Desc Parcel No cument No	: 155-27 : 047080 : Sold fo Sold fo Sold fo Sold fo Sold fo	-018 06 0r \$2,025,1 0r \$1,835,1 0r \$1,000,1 0r \$425,00	000 (\$256.) 000 (\$232.) 000 (\$126.) 0 (\$53.80/	33/SF; \$202 28/SF; \$183	v por alley 2,500/Unit) 3,500/Unit) 0,000/Unit) 0/Unit) on	Land Asses #1998-425 on 6/24/20 on 11/30/2 on 1/25/20 9/30/1999	sed/AC: 756 & #19 19 017	\$235,227			
L	Legal Desc Parcel No cument No	 155-27- 047080 Sold for Sold for Sold for Sold for Sold for Sold for Sold for 	-018 06 0r \$2,025,1 0r \$1,835,1 0r \$1,000,1 0r \$425,00	000 (\$256.) 000 (\$232.) 000 (\$126.) 0 (\$53.80/	33/SF; \$202 28/SF; \$183 58/SF; \$100 SF; \$42,500	v por alley 2,500/Unit) 3,500/Unit) 0,000/Unit) 0/Unit) on	Land Asses #1998-425 on 6/24/20 on 11/30/2 on 4/25/20 9/30/1999 6/28/1996	sed/AC: 756 & #19 19 017	\$235,227			
L Doo Si Avg	Legal Desc Parcel No cument No ale History # Units g Unit Size	 : 155-27. : 047080 :: Sold for Sold for Sold for Sold for Sold for :: Sold for Sold for :: 10 :: 680 SF 	-018 16 or \$2,025,1 or \$1,835,1 or \$1,000,1 or \$425,00 or \$292,00	000 (\$256.) 000 (\$232.) 000 (\$126.) 0 (\$53.80/	33/SF; \$202 28/SF; \$183 58/SF; \$100 SF; \$42,500	v por alley 2,500/Unit) 3,500/Unit) 0,000/Unit) 0/Unit) on	Land Asses #1998-425 on 6/24/20 on 11/30/2 on 4/25/20 9/30/1999 6/28/1996	ssed/AC: 756 & #19 19 017 16	\$235,227 98-978756			
L Doo Si Avg	Legal Desc Parcel No cument No ale History # Units	 : 155-27. : 047080 :: Sold for Sold for Sold for Sold for Sold for :: Sold for Sold for :: 10 :: 680 SF 	-018 16 or \$2,025,1 or \$1,835,1 or \$1,000,1 or \$425,00 or \$292,00	000 (\$256.) 000 (\$232.) 000 (\$126.) 0 (\$53.80/	33/SF; \$202 28/SF; \$183 58/SF; \$100 SF; \$42,500	v por alley 2,500/Unit) 3,500/Unit) 0,000/Unit) 0/Unit) on	Land Asses #1998-425 on 6/24/20 on 11/30/2 on 4/25/20 9/30/1999 6/28/1996	ssed/AC: 756 & #19 19 017 16	\$235,227 98-978756			
L Doo Si Avg	Legal Desc Parcel No cument No ale History # Units g Unit Size	 : 155-27. : 047080 :: Sold for Sold for Sold for Sold for Sold for :: Sold for Sold for :: 10 :: 680 SF 	-018 16 or \$2,025,1 or \$1,835,1 or \$1,000,1 or \$425,00 or \$292,00	000 (\$256.) 000 (\$232.) 000 (\$126.) 0 (\$53.80/	33/SF; \$202 28/SF; \$183 58/SF; \$100 SF; \$42,500 SF; \$42,500 SF; \$29,200	v por alley 2,500/Unit) 3,500/Unit) 3,000/Unit) 0/Unit) on 0/Unit) on	Land Asses #1998-425 on 6/24/20 on 11/30/2 on 4/25/20 9/30/1999 6/28/1996	ssed/AC: 756 & #19 017 16 ice/Unit:	\$235,227 98-978756			
L Doo Si Avg SF	Legal Desc Parcel No cument No ale History # Units g Unit Size of all Units	: 155-27 : 047080 : Sold fo Sold fo Sold fo Sold fo : 10 : 680 SF : 6,800 s	-018 16 or \$2,025, or \$1,835, or \$1,000, or \$425,00 or \$292,00	000 (\$256.) 000 (\$232.) 000 (\$126.) 0 (\$53.80/ 0 (\$36.96/	33/SF; \$202 28/SF; \$183 58/SF; \$100 SF; \$42,500 SF; \$29,200 UNIT M Asking	v por alley 2,500/Unit) 3,500/Unit) 0,000/Unit) 0/Unit) on 0/Unit) on IX AT TIM	Land Asses #1998-425 on 6/24/20 on 11/30/2 on 4/25/20 9/30/1999 6/28/1996 Pr E OF SALE	ssed/AC: 756 & #19 017 16 ice/Unit:	\$235,227 98-978756 \$202,500 Effectiv			
L Doc Sa Avg SF Bed/Bath	Legal Desc Parcel No cument No ale History # Units g Unit Size of all Units Unit # %	: 155-27 : 047080 : Sold fo Sold fo Sold fo Sold fo Sold fo : 10 : 680 SF : 6,800 S Avg SF	-018 16 or \$2,025, or \$1,835, or \$1,000, or \$425,00 or \$292,00	000 (\$256.) 000 (\$232.) 000 (\$126.) 0 (\$53.80/	33/SF; \$202 28/SF; \$183 58/SF; \$100 SF; \$42,500 SF; \$29,200	v por alley 2,500/Unit) 3,500/Unit) 0,000/Unit) 0/Unit) on 0/Unit) on	Land Asses #1998-425 on 6/24/20 on 11/30/2 on 4/25/20 9/30/1999 6/28/1996 Pr	ssed/AC: 756 & #19 017 16 ice/Unit:	\$235,227 98-978756 \$202,500	re Rent Min/SF	Max/SF	Concessior %
L Doo Si Avo SF	Legal Desc Parcel No cument No ale History # Units g Unit Size of all Units	 : 155-27. : 047080 :: Sold fc Sold fc Sold fc : Sold fc : Sold fc : Sold fc : Sold fc : 680 SF : 6,800 	-018 16 or \$2,025, or \$1,835, or \$1,000, or \$425,00 or \$292,00	000 (\$256.) 000 (\$232.) 000 (\$126.) 0 (\$53.80/ 0 (\$36.96/	33/SF; \$202 28/SF; \$183 58/SF; \$100 SF; \$42,500 SF; \$29,200 UNIT M Asking	v por alley 2,500/Unit) 3,500/Unit) 0,000/Unit) 0/Unit) on 0/Unit) on IX AT TIM	Land Asses #1998-425 on 6/24/20 on 11/30/2 on 4/25/20 9/30/1999 6/28/1996 Pr E OF SALE	ssed/AC: 756 & #19 017 16 ice/Unit:	\$235,227 98-978756 \$202,500 Effectiv		Max/SF	Concession %



1/25/2020

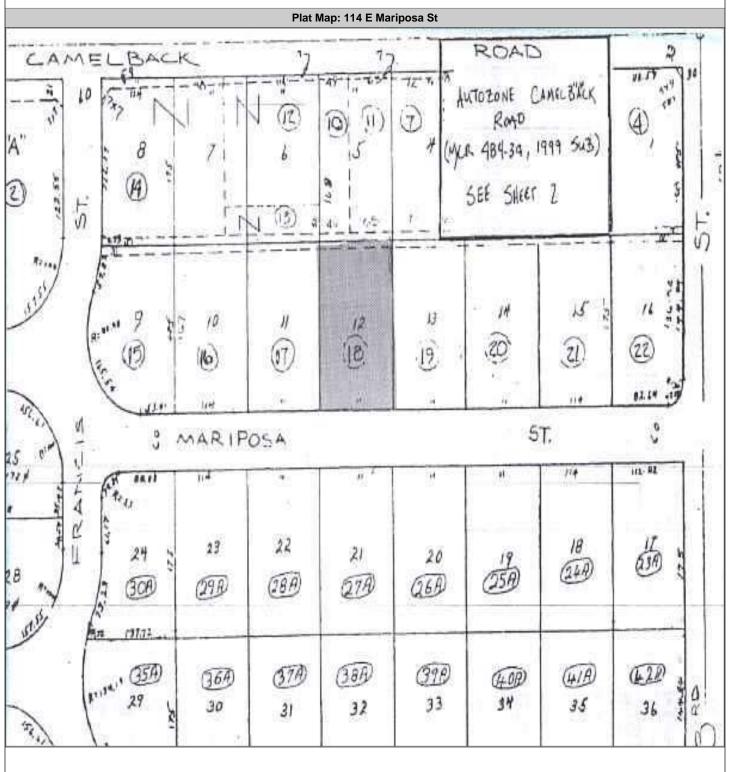
Transaction Notes Procession of the Contral Cameback Corridor, Natroposa Palmas at 114 E Mariposa Street in e of sale. The property was noted cached right in the Contral Cameback Corridor, Natroposa Palmas at 114 E Mariposa Street in e of sale. The property was noted cached right in the Contral Cameback Corridor, Natroposa Palmas at 114 E Mariposa Street in e of sale. The property was noted cached right in the Contral Cameback Corridor, Natroposa Palmas at 114 E Mariposa Street in e of sale. The property was noted cached right in the Contral Cameback Corridor, Natroposa Palmas at 114 E Mariposa Street in e of sale. The property was noted cached right in the Contral Cameback Corridor, Natroposa Palmas at 114 E Mariposa Street in e of sale. The property was noted cached right in the Site in e of sale. The property was noted cached right in the Site in e of sale. The property was noted cached right in the Site in e of sale. The property was noted cached right in the Site in e of sale. The property was noted cached right in the Site in e of sale. The property was noted cached right in the Site in the Site in e of sale. The property was noted cached right in the Site in the Site in e of sale. The property was noted cached right in the Site in the Site in e of sale. The property was noted cached right in the Site in t					
ocated right in the Central Camelback Corridor, the 10 unit complex was 100% occupied at the time of sale. The property was on the tarket for about 5 months and sold with a 6.3% cap rate. Current Building Information ID: 4233 Bidg Type: Apartments Bidg Status: Built in 1951 ID: 4233 # Units: 10 Bidg Status: Built in 1951 ID: 4233 # Units: 10 Bidg Status: Built in 1951 ID: 4233 # Units: 10 Bidg Status: Built in 1951 ID: 4233 # Units: 10 Bidg Status: Built in 1951 ID: 4233 # Units: 10 Bidg Status: Built in 1951 ID: 4233 # Units: 10 Status: Built in 1951 ID: 4233 Avg Unit Size: 680 SF Typical Floor Size: 1 Stories: 1 Avg Unit Size: 680 SF Typical Floor Size: 7,900 SF Reinforced Concrete, Individually Metered Owner Type: Individual Rent/SF/Yr: - - - Zoning: R-3, Phoenix Elevators: 0 <		Tr	ansaction Notes		
Current Building Information ID: 4233 Bidg Type: Apartments Bidg Status: Built in 1951 # Units: 10 Bidg Status: T,900 SF # of Bidgs: 2 Stories: 1 Avg Unit Size: 680 SF Typical Floor Size: 7,900 SF Units per AC: 22 Const Type: Reinforced Concrete, Bidg Vacant: 0 SF Metering: Individually Metered Owner Type: Individual Rent/SF/Yr: - Zoning: R-3, Phoenix Elevators: 0 Land Area: 0.44 AC 0 SF; 1.00/Unit Site Amenities: Air Conditioning, Cable Ready, Ceiling Fans Location Information Metro Market: Phoenix Location Information Metro Market: Phoenix Submarket: Downtown Phoenix MF/Midtown Phoenix MF Curry: Maricopa CBSA: Phoenix-Mesa-Scottsdale, AZ DMA: Phoenix, AZ Maricopa	ocated right in the Ce	ntral Camelback Corridor, the 10 unit co			
# Units:10Bidg Size:7,900 SF# of Bldgs:2Stories:1Avg Unit Size:680 SFTypical Floor Size:7,900 SFUnits per AC:22Const Type:Reinforced Concrete,Bldg Vacant:0 SFMetering:Individually MeteredOwner Type:IndividualRent/SF/Yr:-Zoning:R-3, PhoenixElevators:0Land Area:0.44 AC-0Parking:10 Surface Spaces are available; Ratio of 1.27/1,000 SF; 1.00/Unit-Expenses:2018 Tax @ \$347.95/Unit-Site Amenities:Air Conditioning, Cable Ready, Ceiling Fans-Metro Market:Phoenix-Submarket:Downtown Phoenix MF/Midtown Phoenix MF-County:Maricopa-CBSA:Phoenix-Mesa-Scottsdale, AZ-DMA:Phoenix, AZ-			t Building Information		ID: 423363
# of Bldgs:2Stories:1Avg Unit Size:680 SFTypical Floor Size:7,900 SFUnits per AC:22Const Type:Reinforced Concrete,Bldg Vacant:0 SFMetering:Individually MeteredOwner Type:IndividualRent/SF/Yr:-Zoning:R-3, PhoenixElevators:0Land Area:0.44 ACParking:10 Surface Spaces are available; Ratio of 1.27/1,000 SF; 1.00/Unit-Expenses:2018 Tax @ \$347.95/Unit-Site Amenities:Air Conditioning, Cable Ready, Ceiling Fans-Metro Market:PhoenixSubmarket:Downtown Phoenix MF/Midtown Phoenix MFCounty:MaricopaCBSA:Phoenix-Mesa-Scottsdale, AZ-DMA:Phoenix, AZ-	Bldg Type:	Apartments	Bldg Status:	Built in 1951	
Avg Unit Size:680 SFTypical Floor Size:7,900 SFUnits per AC:22Const Type:Reinforced Concrete,Bldg Vacant:0 SFMetering:Individually MeteredOwner Type:IndividualRent/SF/Yr:-Zoning:R-3, PhoenixElevators:0Land Area:0.44 AC-0Parking:10 Surface Spaces are available; Ratio of 1.27/1,000 SF; 1.00/UnitExpenses:2018 Tax @ \$347.95/Unit-Site Amenities:Air Conditioning, Cable Ready, Ceiling Fans-Location InformationMetro Market:PhoenixSubmarket:Downtown Phoenix MF/Midtown Phoenix MF-County:Maricopa-CBSA:Phoenix-Mesa-Scottsdale, AZ-DMA:Phoenix, AZ-	# Units:	10	Bldg Size:	7,900 SF	
Units per AC:22Const Type:Reinforced Concrete,Bldg Vacant:0 SFMetering:Individually MeteredOwner Type:IndividualRent/SF/Yr:-Zoning:R-3, PhoenixElevators:0Land Area:0.44 AC0-Parking:10 Surface Spaces are available; Ratio of 1.27/1,000 SF; 1.00/Unit-Expenses:2018 Tax @ \$347.95/Unit-Site Amenities:Air Conditioning, Cable Ready, Ceiling Fans-Location InformationMetro Market:PhoenixSubmarket:Downtown Phoenix MF/Midtown Phoenix MFCounty:Maricopa-CBSA:Phoenix-Mesa-Scottsdale, AZ-DMA:Phoenix, AZ-	# of Bldgs:	2	Stories:	1	
Bldg Vacant: 0 SF Metering: Individually Metered Owner Type: Individual Rent/SF/Yr: - Zoning: R-3, Phoenix Elevators: 0 Land Area: 0.44 AC - - Parking: 10 Surface Spaces are available; Ratio of 1.27/1,000 SF; 1.00/Unit - - Expenses: 2018 Tax @ \$347.95/Unit - - Site Amenities: Air Conditioning, Cable Ready, Ceiling Fans - - Metro Market: Phoenix Submarket: Downtown Phoenix MF/Midtown Phoenix MF - County: Maricopa - - - CBSA: Phoenix, AZ - -	Avg Unit Size:	680 SF	Typical Floor Size:	7,900 SF	
Owner Type: Individual Rent/SF/Yr: - Zoning: R-3, Phoenix Elevators: 0 Land Area: 0.44 AC 0 Parking: 10 Surface Spaces are available; Ratio of 1.27/1,000 SF; 1.00/Unit Elevators: 0 Parking: 2018 Tax @ \$347.95/Unit Elevators: 0 Site Amenities: Air Conditioning, Cable Ready, Ceiling Fans Location Information Metro Market: Phoenix Submarket: Downtown Phoenix MF/Midtown Phoenix MF County: Maricopa CBSA: Phoenix-Mesa-Scottsdale, AZ DMA: Phoenix, AZ Az	Units per AC:	22	Const Type:	Reinforced Concrete,	
Zoning: R-3, Phoenix Elevators: 0 Land Area: 0.44 AC 0 Parking: 10 Surface Spaces are available; Ratio of 1.27/1,000 SF; 1.00/Unit Expenses: 2018 Tax @ \$347.95/Unit Site Amenities: Air Conditioning, Cable Ready, Ceiling Fans Location Information Location Information Metro Market: Phoenix Submarket: Downtown Phoenix MF/Midtown Phoenix MF County: Maricopa CBSA: Phoenix-Mesa-Scottsdale, AZ DMA: Phoenix, AZ	Bldg Vacant:	0 SF	Metering:	Individually Metered	
Land Area: 0.44 AC Parking: 10 Surface Spaces are available; Ratio of 1.27/1,000 SF; 1.00/Unit Expenses: 2018 Tax @ \$347.95/Unit Site Amenities: Air Conditioning, Cable Ready, Ceiling Fans Location Information Metro Market: Phoenix Submarket: Downtown Phoenix MF/Midtown Phoenix MF County: Maricopa CBSA: Phoenix.AZ	Owner Type:	Individual	Rent/SF/Yr:	-	
Parking:10 Surface Spaces are available; Ratio of 1.27/1,000 SF; 1.00/UnitExpenses:2018 Tax @ \$347.95/UnitSite Amenities:Air Conditioning, Cable Ready, Ceiling FansLocation InformationMetro Market:PhoenixSubmarket:Downtown Phoenix MF/Midtown Phoenix MFCounty:MaricopaCBSA:Phoenix-Mesa-Scottsdale, AZDMA:Phoenix, AZ	Zoning:	R-3, Phoenix	Elevators:	0	
Expenses: 2018 Tax @ \$347.95/Unit Site Amenities: Air Conditioning, Cable Ready, Ceiling Fans Location Information Metro Market: Phoenix Submarket: Downtown Phoenix MF/Midtown Phoenix MF County: Maricopa CBSA: Phoenix-Mesa-Scottsdale, AZ DMA: Phoenix, AZ	Land Area:	0.44 AC			
Expenses: 2018 Tax @ \$347.95/Unit Site Amenities: Air Conditioning, Cable Ready, Ceiling Fans Location Information Metro Market: Phoenix Submarket: Downtown Phoenix MF/Midtown Phoenix MF County: Maricopa CBSA: Phoenix-Mesa-Scottsdale, AZ DMA: Phoenix, AZ	Parkino:	10 Surface Spaces are available: Ra	tio of 1.27/1,000 SF: 1.00/Unit		
Site Amenities: Air Conditioning, Cable Ready, Ceiling Fans Location Information Metro Market: Phoenix Submarket: Downtown Phoenix MF/Midtown Phoenix MF County: Maricopa CBSA: Phoenix-Mesa-Scottsdale, AZ DMA: Phoenix, AZ	-	-			
Location Information Metro Market: Phoenix Submarket: Downtown Phoenix MF/Midtown Phoenix MF County: Maricopa CBSA: Phoenix-Mesa-Scottsdale, AZ DMA: Phoenix, AZ			ng Fans		
Metro Market: Phoenix Submarket: Downtown Phoenix MF/Midtown Phoenix MF County: Maricopa CBSA: Phoenix-Mesa-Scottsdale, AZ DMA: Phoenix, AZ	ene / monitoo.		-		
Submarket: Downtown Phoenix MF/Midtown Phoenix MF County: Maricopa CBSA: Phoenix-Mesa-Scottsdale, AZ DMA: Phoenix, AZ	Metro Market				
County: Maricopa CBSA: Phoenix-Mesa-Scottsdale, AZ DMA: Phoenix, AZ			enix MF		
CBSA: Phoenix-Mesa-Scottsdale, AZ DMA: Phoenix, AZ					
DMA: Phoenix, AZ		-			
•					

114 E Mariposa St - Mariposa Palms

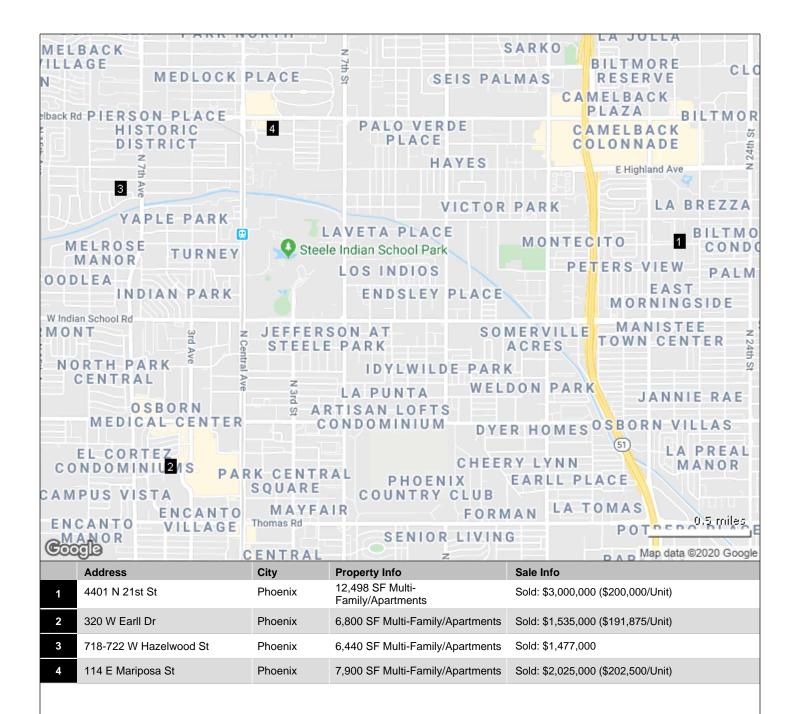
10 Unit, 7,900 SF Class B Apartments Building Built in 1951 (con't)

Parcel Number: Legal Description: County:

155-27-018
 a: Lot 12 St. Francis Place bk 24 pg 47
 ∞: Maricopa









Sale Distribution by Price

	# of Records	% of Records	Dollar Volume	% of Dollar Volume
Less than \$500k	0	0.0%	\$0	0.0%
\$500k - \$1.49M	0	0.0%	\$0	0.0%
\$1.5M - \$4.9M	2	100.0%	\$5,025,000	100.0%
\$5M - \$9.9M	0	0.0%	\$0	0.0%
\$10M and above	0	0.0%	\$0	0.0%
Totals	2	100.0%	\$5,025,000	100.0%

3Q19: 7/1/2019-9/30/2019

No Data

4Q19: 10/1/2019-12/31/2019

	# of Records	% of Records	Dollar Volume	% of Dollar Volume
Less than \$500k	0	0.0%	\$0	0.0%
\$500k - \$1.49M	1	50.0%	\$1,477,000	49.0%
\$1.5M - \$4.9M	1	50.0%	\$1,535,000	51.0%
\$5M - \$9.9M	0	0.0%	\$0	0.0%
\$10M and above	0	0.0%	\$0	0.0%
Totals	2	100.0%	\$3,012,000	100.0%

Total

	# of Records	% of Records	Dollar Volume	% of Dollar Volume
Less than \$500k	0	0.0%	\$0	0.0%
\$500k - \$1.49M	1	25.0%	\$1,477,000	18.4%
\$1.5M - \$4.9M	3	75.0%	\$6,560,000	81.6%
\$5M - \$9.9M	0	0.0%	\$0	0.0%
\$10M and above	0	0.0%	\$0	0.0%
Totals	4	100.0%	\$8,037,000	100.0%

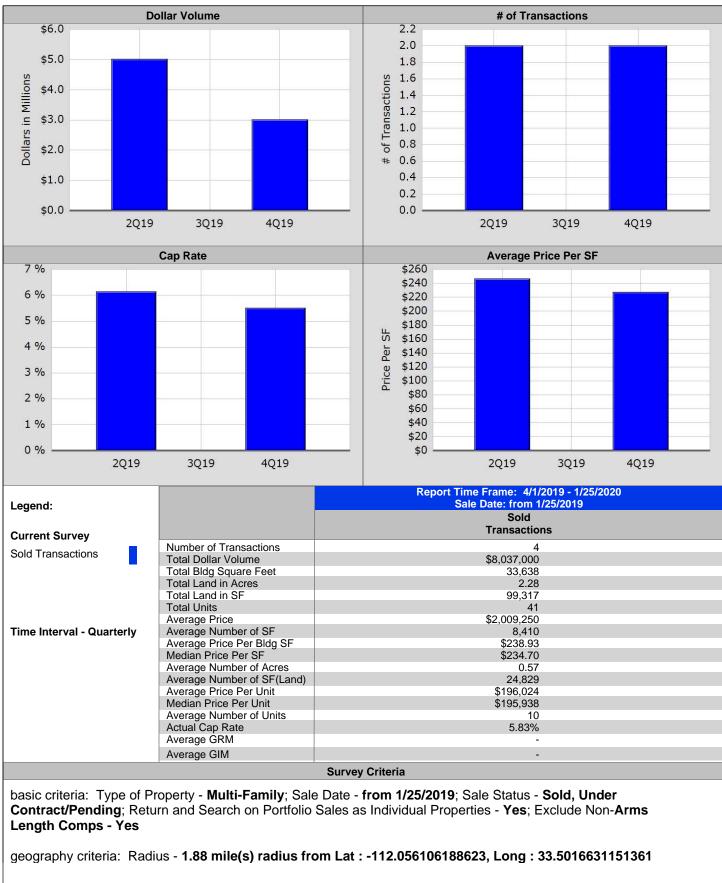
Survey Criteria

basic criteria: Type of Property - Multi-Family; Sale Date - from 1/25/2019; Sale Status - Sold, Under Contract/Pending; Return and Search on Portfolio Sales as Individual Properties - Yes; Exclude Non-Arms Length Comps - Yes

geography criteria: Radius - 1.88 mile(s) radius from Lat : -112.056106188623, Long : 33.5016631151361



Trend Report

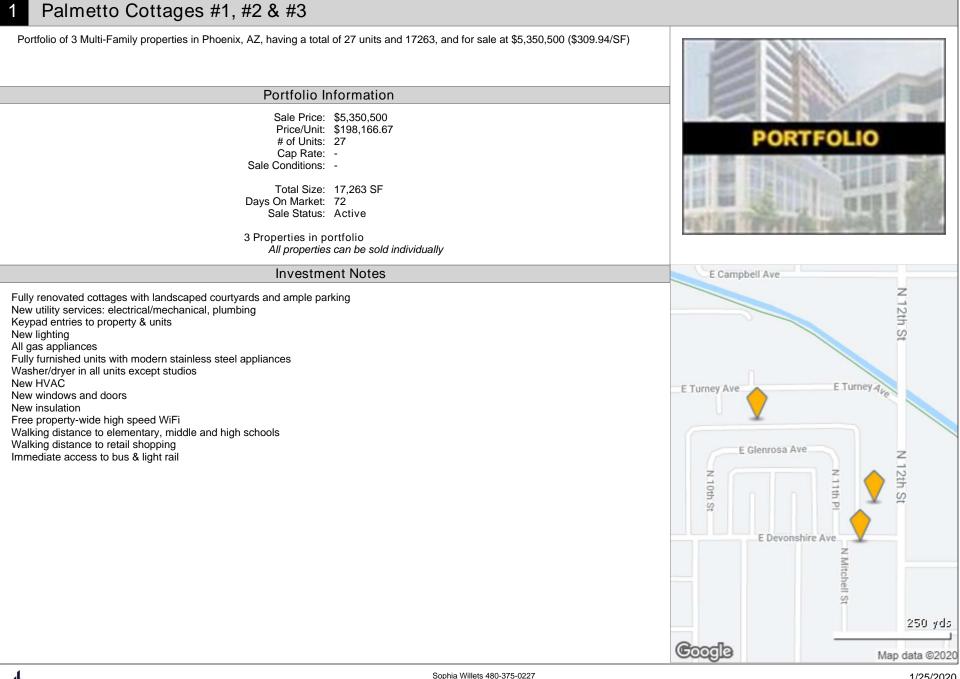




Trend Report

	2Q19 04/1-6/30/19	4Q19 10/1-12/31/19	
	Sold Transaction	Sold Transaction	
Number of Transactions	2	2	
Total Dollar Volume	\$5,025,000	\$3,012,000	
Total Bldg Square Feet	20,398	13,240	
Total Land in Acres	1.54	0.74	
Total Land in SF	67,082	32,234	
Total Units	25	16	
Average Price	\$2,512,500	\$1,506,000	
Average Number of SF	10,199	6,620	
Average Price Per Bldg SF	\$246.35	\$227.49	
Median Price Per SF	\$248.19	\$227.55	
Average Number of Acres	0.77	0.37	
Average Number of SF(Land)	33,541	16,117	
Average Price Per Unit	\$201,000	\$188,250	
Median Price Per Unit	\$201,250	\$188,250	
Average Number of Units	13	8	
Actual Cap Rate	6.15%	5.50%	
Average GRM	-	-	
Average GIM	-	-	

Active Properties



2 4248-4304 N 12th St - 12th St. Properties Phoenix, AZ 85014 - Midtown Phoenix MF Submarket 7,714 SF Class C Apartments Building Built in 1947 Property is for sale at \$2,029,500 (\$263.09/SF) Investment Information Sale Price: \$2,029,500 Price/Unit: \$202,950.00 Cap Rate: -GRM: -Sale Status: Active Sale Conditions: -Days On Market: 16 Portfolio Info: This property is also for sale as part of a portfolio **Building Information** # of Units: 10 Bldg Status: Built 1947 Avg Unit Size: 771 SF Building Size: 7,714 SF Zoning: R-5, Phoenix Avg Vacancy: -Stories: 1 Lot Dimensions: -Land Area: 0.78 AC Building FAR: 0.23 Parcel Number: 155-15-087 E Turney Parking: 10 Surface Spaces are available; Ratio of 1.30/1,000 SF Amenities: Air Conditioning, Heating, Kitchen, Microwave, Oven, Refrigerator, Stainless Steel Appliances, Tub/Shower, Washer/Dryer, Wi-Fi E Glenrosa Ave unit mix Z 12th St no of units bed/bath avg unit size (sf) complex % month rent/low month rent/high z 11th PI 7 1/1 609 2 2/1 1,044 3/1 1,363 1 E Devonshire Ave Total SF of all Units: 7.714 Avg Rent/Unit/Mo: -Avg Rent/SF/Mo: -Mitchell 52 N 10th 250 yds Google F In Map data @2020



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1/25/2020 Page 2

3 1132-1138 E Devonshire Ave

Phoenix, AZ 85014 - Midtown Phoenix MF Submarket 3,745 SF Class C Apartments Building Built in 1954 Property is for sale at \$1,476,000 (\$394.13/SF)

Investment Information

Sale Price: \$1,476,000 Price/Unit: \$210,857.14 Cap Rate: -GRM: -

Sale Status: Active Sale Conditions: -

Days On Market: 72

Portfolio Info: This property is also for sale as part of a portfolio

Lot Dimensions: -

Building Information

# of Units:	7	Bldg Status:	Built 1954
Avg Unit Size:	535 SF	Building Size:	3,745 SF
Avg Vacancy:	-	Stories:	1
Land Area:	0.31 AC	Building FAR:	0.28

Parcel Number: 155-15-089, 155-15-090

Parking: 12 free Surface Spaces are available; Ratio of 3.20/1,000 SF

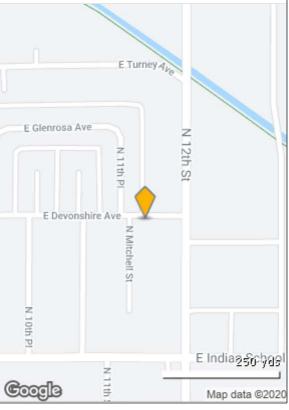
Amenities: Air Conditioning, Breakfast Nook, Heating, Kitchen, Microwave, Oven, Refrigerator, Stainless Steel Appliances, Tub/Shower, Washer/Dryer

unit mix					
no of units	bed/bath	avg unit size (sf)	complex %	month rent/low	month rent/high
5	1/1			\$475	\$475
2	2/1			\$625	\$625

Total SF of all Units: -Avg Rent/Unit/Mo: \$517 Avg Rent/SF/Mo: -

Zoning: M-H







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roperty is for sale	6 - Biltmore MF Subma C Apartments Building e at \$4,554,000 (\$260.7	arket Built in 1964	lodern Retro Living	· ·	7
		Investmer	nt Information	Anthen Shinese	
		Price/Un Cap Rat	ce: \$4,554,000 nit: \$198,000.00 te: 5.47% M: -		Link
		Sale Statu Sale Condition	us: Active ns: -		
		Days On Marke	et: 129		
		Building	g Information		
# of Units Avg Unit Size Avg Vacancy Land Area	: 759 SF Buildir : -	g Status: Built 1964 ng Size: 17,467 SF Stories: 1 ng FAR: 0.23	Zoning: R-3, Phoenix Lot Dimensions: -	E E	
Parcel Number	: 119-21-021E, 119-21	1-026F			
	: Air Conditioning, Ba	alcony, Cable Ready,	ered Spaces are available; Ratio of 1.54/1,000 SF , Ceiling Fans, Courtyard, Dishwasher, Heating, Kitchen, Microwave, nts, Surround Sound, Tub/Shower, Washer/Dryer, Yard		dian School Rd
unit mix			·		E Amelia Ave
no of units	bed/bath av 1/1 2/1	vg unit size (sf) 549 769	complex % month rent/low month rent/high	•	
1 22				E Fairmount Ave	E Fairmount Ave
22			Total SF of all Units: 17,467 Avg Rent/Unit/Mo: - Avg Rent/SF/Mo: -	N 21 st	E Indianola Ave
				st Pl	
				E Clarendon Ave	E Clarendon Ave
				E Clarendon Ave	E Clarendon Ave 250 yds
				E Clarendon Ave	EC

5 315-319 W Highland Ave - Midtown At Highland	
Phoenix, AZ 85013 - Midtown Phoenix MF Submarket 4,500 SF Class C Apartments Building Built in 1959 Property is for sale at \$1,350,000 (\$300.00/SF)	
Investment Information	
Sale Price: \$1,350,000 Price/Unit: \$225,000.00 Cap Rate: 5.67% GRM: - Sale Status: Active Sale Conditions: - Days On Market: 19	
Investment Notes	
Highland at Midtown (former MODE) is a Gorgeous 6-Unit 100% Occupied Boutique Apartment Community that was Fully Remodeled and Repositioned in 2018. The Property is located in Midtown Phoenix, near The Valley Metro Light Rail, The Phoenix Art Museum, The Hea	-W Mariposa St
Building Information	
# of Units:6Bldg Status:Built 1959Avg Unit Size:750 SFBuilding Size:4,500 SFZoning:M-MAvg Vacancy:-Stories:1Lot Dimensions:-Land Area:-Building FAR:	W.Elm St
Parcel Number: 155-34-004, 155-34-009	
Parking: 8 Covered Spaces are available; Ratio of 1.78/1,000 SF Amenities: Air Conditioning, Cable Ready, Ceiling Fans, Dishwasher, Double Pane Windows, Granite Countertops, Microwave, Range, Refrigerator, Stainless Steel Appliances, Washer/Dryer	W. Highland Ave
unit mix	Ve
no of unitsbed/bathavg unit size (sf)complex %month rent/lowmonth rent/high21/160022/180022/2850	
Total SF of all Units: 4,500 Avg Rent/Unit/Mo: - Avg Rent/SF/Mo: -	<u>کې 250 yd</u>
4	Map data ©202
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6 1013-1017 E Turney Ave

Phoenix, AZ 85014 - Midtown Phoenix MF Submarket 5,804 SF Class C Apartments Building Built in 1948 Property is for sale at \$1,845,000 (\$317.88/SF)

Investment Information

Sale Price: \$1,845,000 Price/Unit: \$184,500.00 Cap Rate: -GRM: -

Sale Status: Active Sale Conditions: -

Days On Market: 72

Portfolio Info: This property is also for sale as part of a portfolio

Building Information

# of Units:	10	Bldg Status:	Built 1948
Avg Unit Size:	580 SF	Building Size:	5,804 SF
Avg Vacancy:	-	Stories:	1

Land Area: 0.60 AC Building FAR: 0.22

Parcel Number: 155-14-018, 155-14-019

Parking: 10 Surface Spaces are available; Ratio of 1.72/1,000 SF

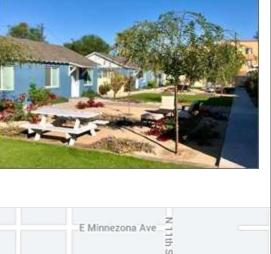
Amenities: Air Conditioning, Breakfast Nook, Dishwasher, Kitchen, Laundry Facilities, Stainless Steel Appliances, Washer/Dryer

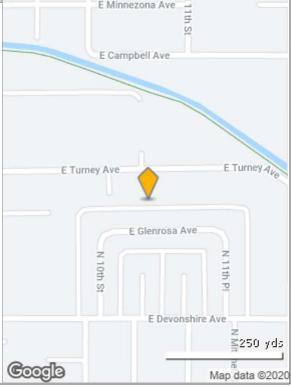
no of units	bed/bath	avg unit size (sf)	complex %	month rent/low	month rent/higl
8	1/1				
1	2/1				
1	0/				

Total SF of all Units: -Avg Rent/Unit/Mo: -Avg Rent/SF/Mo: -

Zoning: R-3, Phoenix

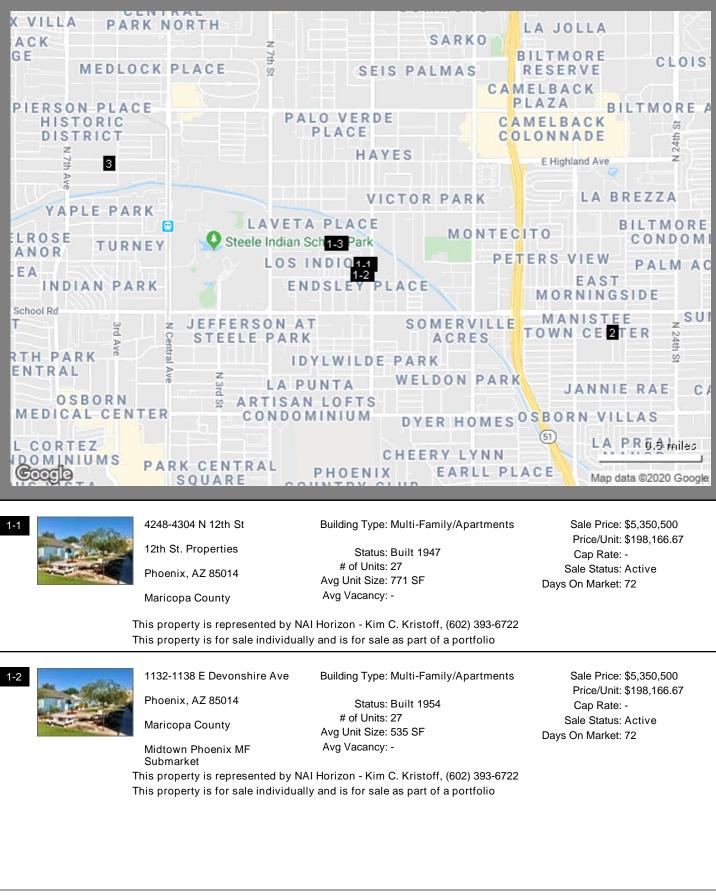
Lot Dimensions: 232x112







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	Modern Retro Living	Status: Built 1964	Price/Unit: \$198,000.00 Cap Rate: 5.47%
0	Phoenix, AZ 85016	# of Units: 23	Sale Status: Active
	Maricopa County	Avg Unit Size: 759 SF Avg Vacancy: -	Days On Market: 129
	This property is represented by A Mitchell Drake, (602) 714-1289 This property is for sale individua	ABI Multifamily - Dallin Hammond, (602) 714-1 ally	794 Ryan Smith, (602) 761-9318
	315-319 W Highland Ave	Building Type: Multi-Family/Apartments	Sale Price: \$1,350,000
	Midtown At Highland	Status: Built 1959	Price/Unit: \$225,000.00 Cap Rate: 5.67%
2 and the second	Phoenix, AZ 85013	# of Units: 6	Sale Status: Active
	— Maricopa County	Avg Unit Size: 750 SF Avg Vacancy: -	Days On Market: 19
	This property is represented by K This property is for sale individua	KW Commercial - Arizona Realty - Rick Horst, ally	(480) 353-0394
40	1013-1017 E Turney Ave	Building Type: Multi-Family/Apartments	Sale Price: \$5,350,500
A T PANA	Phoenix, AZ 85014	Status: Built 1948	Price/Unit: \$198,166.67 Cap Rate: -
	Maricopa County	# of Units: 27 Avg Unit Size: 580 SF	Sale Status: Active
	Midtown Phoenix MF Submarket	Avg Vacancy: -	Days On Market: 72
	This property is represented by N	IAI Horizon - Kim C. Kristoff, (602) 393-6722 ally and is for sale as part of a portfolio	
	This property is represented by N		
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